



Saudia Private Aviation MD Wajdi A. Al Idrissi shakes with Comlux chief Richard Gaona.

Comlux Teams with Saudia Private

Comlux Middle East and Saudi Arabian Airlines subsidiary Saudia Private Aviation (SPA) signed an agreement here at EBACE to develop VIP charter markets in the Middle East. Bahrain-based Comlux Middle East will make its fleet of Airbus Corporate Jets available to SPA clients, while the Saudi company's fleet of Falcon 7Xs and Hawker 400XPs will offer "an excellent complement" and be suitable for several Comlux clients in the region, said SPA.

Comlux's latest A320 Prestige, which entered service this month, has a cabin interior styled for the Middle East market, and a cargo hold capable of carrying up to 100 large suitcases. "We are confident that this agreement will strongly develop our market positioning and our customer base in the region," said SPA managing director Wajdi A. Al Idrissi. "With Comlux, we can also expand our charter business in Europe."

Comlux Signs for a Trio of Legacy 650s

"Embraer and Comlux (Booth 142) announced a contract for three Legacy 650s for the Fly Comlux Division based in Kazakhstan.

The \$90.7-million deal includes options for another four aircraft that, if confirmed, could push the total value to \$211.7 million.

The first delivery is scheduled for the fourth quarter of 2011. The two companies also agreed to cooperate in opening a service center for the Legacy 650 in Almaty, Kazakhstan, to support the Central Asia market.

"This new partnership is a gratifying achievement for Embraer, and we are very honored to have been selected by Comlux, a company recognized worldwide for its excellence and the quality of its services to business aviation customers," said Colin Steven, Embraer vice president for executive jet marketing and sales in Europe, the Middle East, and Africa.

"The development of our fleet is always a strategic decision, and for each and every new aircraft joining the fleet, market demand and customer satisfaction are our main objectives," said Richard Gaona, Comlux Aviation Group president.

"With the arrival of the Legacy 650, we will better serve our customers in the large executive jets segment with an aircraft which combines luxury, comfort, innovation and operating efficiency."

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Dhabijet at Al Bateen

Al Bateen Executive Airport deputy general manager Yousif Al Hammadi, senior Dhabijet FBO manager Pauline Smith, Al Bateen GM Steve Jones and airport VP Mohammed Al Bulooki announce the launch of a new FBO at the former military field at Abu Dhabi.

Organizers see Al Bateen fast becoming a