

EBACE

Convention News

In the Exhibit Halls
TAG illuminates EBACE with art for art's sake
The TAG Group's indoor "chaler" looks more like an sophisticated art gallery than an aviation trade-show exhibit. **Page 6**

Aircraft
All-composite Learjet 85 has deep European roots
Bombardier's new midsize jet benefits from substantial engineering and manufacturing work done in Belfast and Manchester. **Page 10**

Climate Change
Carbon dioxide emissions to become bizav's main headache
How well is business aviation meeting the goals of its 2009 "commitment on climate change"? **Page 20**

Cabin Electronics
SkyPad sets new standard for WiFi cabin control and IFE
Innotech Aviation introduces a wireless in-flight entertainment system that uses an iPad tablet as the system controller. **Page 21**

Aircraft Sales
VAT stifles UK imports, says Gama boss
Imports of business aircraft into the UK dried up in January after the EC forced implementation of VAT rules for aircraft sales. **Page 34**



IS THE HEADWIND TURNING 'ROUND?'

It seems all the business aviation news for the past few years has been about trying to advance in the face of a relentless economic headwind—directly on the nose. But this week's EBACE is demonstrating improved conditions for the 12,192 delegates already in attendance.

DAVID MCINTOSH

VistaJet throttles up

by Thierry Dubois

VistaJet put itself back in full-blown growth mode yesterday, placing a major order with Bombardier for 18 jets in a move that will take its fleet to more than 50 aircraft. The \$383 million deal signed here at EBACE includes 12 Globals and Challengers and six Learjet 60 XRs. Deliveries should begin next year.

Thomas Flohr, founder and chairman of VistaJet, said his company's current order backlog is valued at \$1.3 billion. On order are 10 Global 6000s, six Challenger 605s, 11 Learjet 85s and six Learjet 60 XRs. VistaJet operates only Bombardier aircraft and prior to the financial crisis had been working toward a high-volume business

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Steve Riddelli, president of Bombardier business aircraft, and Thomas Flohr, owner and chairman of VistaJet.

Legacy's lift Kazakhstan

by Chad Trautvetter

In a deal that could be worth up to \$207 million, Comlux placed a firm order yesterday at EBACE for three Embraer Legacy 650s, with options for four more.

Importantly, this marks the first acquisition of Embraer business jets by Comlux, which currently operates only offerings from Airbus and Bombardier.

The super-midsize Legacy 650s will be based at Comlux Kazakhstan, Fly Comlux's charter outpost

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Comlux placed its first order for Embraer jets yesterday at EBACE, with a firm order for three Legacy 650s and an option for four more. The super-midsize jets will be based in Kazakhstan. At the order signing were (l-r) Comlux president and CEO Richard Gaona, Comlux Kazakhstan COO Irina Pay, Embraer Executive Jets president Ernest Edwards and Fly Comlux CEO Andrea Zanetto.

MARK WAGNER

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